

## Message Text

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PAGE 01 STATE 119094

ORIGIN COM-04

INFO OCT-01 EA-12 ISO-00 EB-08 /025 R

DRAFTED BY BED:OIM:MRD:SAKELLER

APPROVED BY EB/OCA/CD/ESACCHET

BED:OIM:MRD:ABIHUN

BED:OIM:MRD:NSBASSETT

BED:OIM:OPD:WFAUSEL

,ED:OIM:LSILLOWAY

BED:OIM:DM:CBARRETT

,ED:OIM:PROGDEV:ALEONARD

EA/AN/T WAJDA (INFO)

-----063655 110703Z /13

R 102013Z MAY 78

FM SECSTATE WASHDC

TO AMCONSUL SYDNEY

UNCLAS STATE 119094

E.O. 11652: N/A

TAGS: BBSR, AS

SUBJECT: OPERATIONS MARKET RESEARCH - COMMERCIAL FISHING  
EQUIPMENT - AUSTRALIA

1. POST ASSISTANCE REQUESTED IN SOLICITATION OF BIDS FOR  
SUBJECT RESEARCH TO SUPPORT U.S. PARTICIPATION IN "FISH  
EXPO" TO BE HELD IN PERTH DURING AUGUST 1979. RESEARCH  
NEEDED IN COMMERCE SEPTEMBER 15 WHICH CALLS FOR SUBMISSION  
TO POST BY SEPTEMBER 1. SIX COPIES SPECIFICATIONS SENT  
TO POST VIA INTERNATIONAL AIRMAIL MAY 9.

2. CONTRACT WILL BE FIXED PRICE WITH ONE-THIRD PAYMENT  
ON SUBMISSION OF MID-SURVEY PROGRESS REPORT SATISFACTORY  
TO POST, ONE-THIRD ON SUBMISSION OF COMPLETED RESEARCH  
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SATISFACTORY TO POST, AND ONE-THIRD ON ACCEPTANCE OF  
RESEARCH BY COMMERCE. SPECIFICATIONS WILL FORM INTEGRAL  
PART OF CONTRACT.

3. BID PROPOSALS ARE TO INCLUDE NAMES AND QUALIFICATIONS  
OF PERSONS TO BE ASSIGNED TO RESEARCH. PROPOSALS SHOULD  
PROVIDE DESCRIPTIONS OF PRIOR RESEARCH DONE ON SIMILAR

OR RELATED THEMES INCLUDING NAMES OF CLIENTS FOR WHOM  
RESEARCH CONDUCTED. PLEASE CABLE BID SUMMARY WITH POST

RECOMMENDATION TO COMMERCE OIM/MRD BY MAY 31. ASSUMING  
SATISFACTORY PROPOSAL RECEIVED COMMERCE AWARD AUTHORITY  
ORIZATION WITH FISCAL DATA WOULD FOLLOW PROMPTLY. ONE COPY  
OF EACH PROPOSAL SHOULD BE AIRMAILED TO OIM/MRD, ROOM  
1204.

4. FOR BACKGROUND POST REQUESTED TO PROVIDE CONTRACTOR  
WITH COPY OF RESEARCH ON AUSTRALIAN MARKET FOR MARINE  
ELECTRONIC EQUIPMENT PREPARED BY PEAT MARWICK AND  
MITCHELL IN 1976. COMMERCE WILL SEND COPY IF NOT  
AVAILABLE AT POST. VANCE

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
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**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Decaption Date:** 01 jan 1960  
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**Disposition Comment:**  
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**Disposition Event:**  
**Disposition History:** n/a  
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**Disposition Remarks:**  
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**Enclosure:** n/a  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014